LEGAL PRACTITIONERS ACT 1893

LEGAL PRACTITIONERS (SOLICITORS COSTS) REPORT 2003

Made by the Legal Costs Committee under section 58ZA of the Act.

PART 1—PRELIMINARY

Citation

- 1. (1) This report may be cited as the Legal Practitioners (Solicitors Costs) Report 2003.
- (2) The determination set out in the Schedule to this report is referred to in this report as the *Solicitors Costs Determination 2003*.

PART 2—NOTICE AND ENQUIRIES

Notice under section 58Y of the Act

2. The Legal Costs Committee has complied with the notice provisions of section 58Y of the Act.

Enquiries and submissions under section 58Y of the Act

- 3. Before making the Solicitors Costs Determination 2003, the Legal Costs Committee—
 - (a) reviewed all submissions received as a result of the notice given under section 58Y of the Act;
 - (b) reviewed the impact of movements in the Consumer Price Index for the financial years ending 30 June 1998 to 30 June 2002 (inclusive); and
 - (c) had regard to the impact of the Goods and Services Tax on the level of fees charged by Practitioners.
- **4.** The Committee noted that there has been no increase in the maximum hourly rates chargeable by practitioners for over 5 years.

PART 3—REPORT OF COMMITTEE'S CONCLUSIONS

Maximum hourly rates changed—scale of costs amended

- 5. (1) The information gained as a result of the inquiries and submissions described in clause 3 satisfied the Legal Costs Committee that the existence of competition for the supply of legal services made it appropriate to continue to adopt hourly rates charged by practitioners as the basis for the rates used in the *Solicitors Costs Determination 2003* which have been generally rounded up or down to represent an increase of 16% inclusive of the Goods and Services Tax. It is also considered appropriate to retain a system of instruction fees as set out in items 1 to 5 of the Table to clause 6 of the *Solicitors Costs Determination 2003*.
- (2) It is the recommendation of the Legal Costs Committee as a result of the inquiries and submissions described in clause 3 that the hourly rates referred to in subclause 5 (1) are varied from the hourly rates used in the Solicitors Costs Determination 2000 published in the Government Gazette on 6 December 2000 pp6854—6861. Those rates are set out in the Table to clause 6 of the Solicitors Costs Determination 2003.
- (3) It is the further recommendation of the Committee given the amendments to the scale of costs in the manner set out in the Table to clause 6 of the Solicitors Costs Determination 2003 are inclusive of any provision for the Goods and Services Tax, that from and including the date of that determination coming into operation, the Legal Practitioners (Effect on Costs of a New Tax System (Goods and Services Tax)) Determination 2000 published in the Government Gazette on 15 September 2000 p5411 will no longer apply to the scale of costs from that date.
- (4) The recommendations of the Legal Costs Committee are not intended to override the entitlement of a practitioner to make a written agreement as to costs with a client under the *Legal Practitioners Act 1893*.

Concepts of 'folio', and 'drawing and engrossing' replaced

- 6. In order to reflect current practice the Legal Costs Committee recommends—
 - (a) the concept of 'drawing and engrossing' documents where referred to in the scale of costs be replaced by 'preparing'. This is intended to include the consideration of any searches, research of matters of law, negotiations, settling and drafting of provisions and production of documents; and

(b) the concept of 'folio' where used in the scale of costs be replaced by 'sheet'. The term 'sheet' is intended to adopt as a standard, a reasonable printed page of 25 lines or more of print in the most common printing fonts. This is to more clearly reflect the manner of document preparation in a modern law office.

TED SHARP, Chairman.

MICHAEL McPHEE, Deputy Chairman.

ANGELA GAFFNEY, Member.

JANINE FREEMAN, Member.

CLARE THOMPSON, Member.

MARCUS COCKER, Member.

Schedule

LEGAL PRACTITIONERS ACT 1893

SOLICITORS COSTS DETERMINATION 2003

Made by the Legal Costs Committee under section 58W of the Act.

Citation

1. This determination may be cited as the Solicitors Costs Determination 2003.

Commencement

2. This determination comes into operation on 3 June 2003.

The Solicitors Costs Determination 2000

3. The determination cited as the *Solicitors Costs Determination 2000* published in the *Gazette* 6 December 2000 pp 6854-6861 does not apply to business carried out by practitioners after the commencement of this determination.

Interpretation

- 4. In this determination—
 - "clause" means a clause in this determination;
 - "document" includes a document in electronic form:
 - **"instruction fee"** means the fee set out in the column headed 'Amount' in the Table, in relation to the matter specified next to that fee in the Table;
 - "instructions" in relation to items 1 to 4 of the Table includes the initial attendance when instructions are taken, and all subsequent attendances at which instructions are taken which ought properly to have been taken at the initial attendance;
 - "item" means an item in the Table;
 - "mortgagee" includes the grantee of a security and, in relation to a hirepurchase agreement, means the owner;
 - "mortgagor" includes the grantor of a security and, in relation to a hirepurchase agreement, means the hirer;
 - "prepare" includes considering searches, researching matters of law, negotiating, settling and drafting the provisions of and producing a document;
 - "security" includes a mortgage, hire-purchase agreement, debenture or charge or a bill of sale or assignment by way of security, or any other form of security granted by a person;
 - "sheet" means one side of a single A4 page, with no less than 25 lines of print with a minimum of a 10 point font;
 - "Table" means the Table to this determination.

Application

5. (1) This determination applies to the maximum remuneration of practitioners in respect of any work carried out by a practitioner not being of a contentious nature and which is not governed by any other determination of the Legal Costs Committee under section 58W of the *Legal Practitioners Act 1893*.

- (2) This determination does not apply to the remuneration of practitioners based on a written agreement as to costs under section 59 of the *Legal Practitioners Act* 1893.
- (3) This determination does not apply to the remuneration of practitioners based on costs incurred before the commencement of the determination.

Costs

- **6.** Unless a practitioner has made a written agreement as to costs with a client under the provisions of the *Legal Practitioners Act 1893*, the costs payable by the client to the client's practitioner shall not exceed an amount that is reasonable in the circumstances, that amount to be calculated on the basis of—
 - (a) the instruction fees and other fees for specific items set out in items 1 to 5 of the Table; and
 - (b) the time reasonably taken to perform the work referred to in item 6, charged at an hourly rate that does not exceed the hourly rates set out in that item; or
 - (c) where clause 14 applies, the skill, urgency or complexity required to perform the work, together with the time reasonably taken to do so.

Instruction fee when acting for both parties to a transaction

7. Subject to clauses 8 and 9, where a practitioner properly acts for both parties to a transaction, the practitioner is entitled to charge each party the relevant instruction fee relating to that transaction.

Instruction fees for related transactions

- 8. (1) Subject to this clause, where a practitioner acts for either a purchaser-mortgagor or for a vendor-mortgagee, the practitioner may charge either the instruction fee fixed in relation to the sale or the instruction fee fixed in relation to the security, but not both.
- (2) Where a practitioner acts for a vendor in circumstances to which item 4 applies, and the consideration or part thereof is secured by a security prepared by the same practitioner and executed by the purchaser in favour of the vendor, the practitioner shall be entitled to charge in respect of the sale the fee set out in item 4 reduced by 20%, and for instructions in respect of the security the instruction fee calculated in accordance with item 2 on the basis of the sum secured.
- (3) Where, in respect of one and the same transaction, a practitioner properly acts for both a purchaser-mortgagor and a vendor-mortgagee—
 - (a) if all the costs are to be paid by only one of the parties, the practitioner is entitled to charge the instruction fee in relation to the sale, calculated on the basis that the practitioner was acting for the purchaser, but is not entitled to charge an instruction fee in relation to the security;
 - (b) if each party is to pay their own instruction fee, the practitioner is entitled to charge each party such an amount so that the aggregate of the amounts payable by each is no greater than the instruction fee in relation to the sale, calculated on the basis that the practitioner was acting for the purchaser.
- (4) Where, in one and the same transaction, a practitioner properly acts for both the vendor and the purchaser or for both the mortgagor and the mortgagee, the practitioner is not entitled to charge in respect of the instructions any amount which is greater in the aggregate than the instruction fee in relation to the sale or the security, calculated on the basis that the practitioner was acting for the purchaser or the mortgagor, as the case may be.
- (5) Where a practitioner acts for the mortgagee on instructions to extend the term of the security, the practitioner is entitled to charge, for instructions, an amount not exceeding 40% of the instruction fee that would be payable in relation to an original security for the same amount as that secured by the security as extended.

Instruction fees for leases

- **9.** (1) Where a practitioner properly acts for both the lessor and the lessee in respect of a lease or an extension of lease, the practitioner is entitled to charge for instructions only the instruction fee set out in item 3 in relation to a lessor.
 - (2) For the purposes of calculating the instructions fees set out in item 3—
 - (a) where a term of a lease exceeds 12 years but does not exceed 26 years—the instruction fee shall be calculated on the basis of the rent payable during the first 12 years of the lease;

(b) where the term of the lease exceeds 26 years—the instruction fee shall be calculated on the basis of the rent payable during the first 15 years of the lease.

and for this purpose the term "rent"—

- (c) includes any moneys payable as a premium for the granting of the lease;
- (d) does not include any moneys payable or reserved under or by the lease in respect of—
 - (i) rates and taxes whether by way of reimbursement of the lessor or otherwise; or
 - (ii) expenditure incurred by the lessor in the conduct or management of the lease and premises or of any other property of which the leased premises forms part.
- (3) Where a practitioner acts on the instructions of a lessor on an extension of a lease, the practitioner is entitled to charge, for instructions, an amount not exceeding 40% of the instruction fee that would be payable in relation to an original lease on the same terms as the extension.

Limitations on instruction fee in item 2

- **10.** In relation to an instruction fee set out in item 2—
 - (a) any amount secured by an existing collateral security prepared by the same practitioner within one year prior to the instructions shall be deducted from the amount to be secured before calculating the instruction fee; and
 - (b) where the security is for an annuity and the term during which the annuity is to be paid is a period exceeding 12 years or for life—the instruction fee shall be calculated on the basis that the amount secured is 12 times either the annual payment or the average of the first 12 payments.

Uncompleted business

11. Where any business is not completed the instruction fee payable shall be such proportion of the relevant instruction fee payable under this determination as is reasonable in the circumstances.

Services related to item 4

- 12. (1) The fees set out in item 4 are the remuneration payable in respect of acting on instructions for the completion by transfer of an executed contract for the sale of land registered under the *Transfer of Land Act 1893* and include the fees for all services usually performed in respect of the transaction and in particular—
 - (a) the investigation of title;
 - (b) enquiries of and advice to all rating and taxing authorities of change of ownership;
 - (c) the adjustment of rates and taxes;
 - (d) preparation, execution, stamping and the registration of the transfer; and
 - (e) the arrangements for and attendances on settlement including the discharge of encumbrances,

but the remuneration does not include the fees for—

- (f) any service performed or rendered in respect of an amendment to the contract of sale:
- (g) the perusal of any document other than the contract of sale;
- (h) the preparation of any document other than the transfer;
- (i) requisitions on title or answers thereto;
- correspondence or attendances as may be rendered necessary by the amendment to, or the preparation of, any document other than the transfer;
- (k) correspondence or attendances not usually involved in respect of completion of the contract of sale including interpretation of or enforcement of the contract of sale; or
- any costs or expenses properly incurred due to the distance of the practitioner from the place of settlement or from an office of the Department of Land Administration.

(2) Where a practitioner acting on instructions to which item 4 applies is obliged to perform additional services which are not services to which item 4 applies, the practitioner is entitled to charge for those additional services at the rate set out in item 6.

Preparing documents and copies for execution, photocopying, facsimile and electronic transmissions (item 5)

- 13. The fees set out in items 501 and 502 are fees in addition to time taken to prepare documents (including amendments to drafts or standard documents) and—
 - (a) In the case of item 501—'Documents which could economically be a standard precedent'—the fee is intended to recognize the cost to, and time taken by, a practitioner in the preparation and maintenance of standard precedents—by way of example, a standard office lease, shop lease, assignment of lease, extension of lease and mortgage;
 - (b) in the case of item 502, the fee is intended to recognize the cost to, and time taken by, a practitioner in the preparation, availability and maintenance of a document which is not a standard precedent within item 501, and the skill, cost of preparation and maintenance of having such a document available.

Complex matters, and matters involving a high degree of skill or urgency

- **14.** Where a practitioner acts on instructions or performs a service in respect of a matter—
 - (a) in relation to which a fee or rate of remuneration is set out under items 1 to 5, that is complex, or involves a high degree of skill or urgency; or
 - (b) that is not referred to in any of items 1 to 5,

then, notwithstanding the rates in item 6, the practitioner is entitled to charge a fee, or charge at a rate (as the case requires) that is greater than one that is set out in an item, if it is reasonable in the circumstances.

Legal Practitioners (Effect on Costs of a New Tax System (Goods and Services Tax)) Determination 2000 (GST Determination)

15. From and including the date of commencement of this determination, the GST Determination insofar as it affects the hourly rates and the calculation of fees under each of the items in the Table, will cease to be of any further force or effect.

Table

ITEM 1—INSTRUCTION TO ACT ON A SALE OR OTHER DISPOSITION FOR VALUABLE CONSIDERATION OF PROPERTY

Ref	Party	Consideration (\$)	Amount (as a %)
101	Purchaser	1—100,000	0.45%
		100,001—7,500,000	0.25%
		7,500,001 or more	0.03%
102	Vendor	1—100,000	0.35%
		100,001—7,500,000	0.17%
		7,500,001 or more	0.02%

ITEM 1B—INSTRUCTIONS TO ACT ON A GIFT OF REAL OR PERSONAL PROPERTY OR BOTH WHERE VALUE ASCERTAINABLE

Party	Value (\$)	Amount (as a %)
Donor	1—100,000	0.45%
	100,001—7,500,000	0.25%
	7,500,001 or more	0.03%
Donee	1—100,000	0.35%
	100,001—7,500,000	0.17%
	7,500,001 or more	0.02%
	Donor	Donor 1—100,000 100,001—7,500,000 7,500,001 or more Donee 1—100,000 100,001—7,500,000

ITEM 2—INSTRUCTIONS TO ACT ON SECURITY

Ref	Party	Consideration (\$)	Amount (as a %)
201	Mortgagee	1—100,000	0.45%
		100,001— $7,500,000$	0.25%
		7,500,001 or more	0.03%
202	Mortgagor	1—100,000	0.23%
		100,001 - 7,500,000	0.13%
		7,500,001 or more	0.013%

 $\mbox{\bf ITEM 3--}\mbox{INSTRUCTIONS TO ACT ON A LEASE OF PROPERTY (REAL OR PERSONAL OR BOTH)}$

Ref	Party	Consideration (\$)	Amount (as a %)
301	Lessor	1—20,000 20,001 or more	0.80% 0.40%
302	Lessee	1—20,000 20,001 or more	0.40% 0.20%

ITEM 4—THE SETTLEMENT OF A CONTRACT FOR THE SALE OF LAND UNDER THE TRANSFER OF LAND ACT 1893

Ref	Party	Consideration (\$)	Amount or %
401	Purchaser*	1—25,000	\$248
		25,001—150,000	\$248 plus 0.24% of any amount in excess of \$25,000
		150,001—500,000	\$603 plus 0.2% of any amount in excess of \$150,000
		500,001—1,000,000	\$1,431 plus 0.15% of any amount in excess of \$500,000
		1,000,001 or more	\$2,319 plus 0.1% of any amount in excess of \$1,000,000

Ref	Party	Consideration (\$)	Amount or %
402	Vendor*	1—25,000	\$166
		25,001—150,000	\$166 plus 0.16% of any amount in excess of \$25,000
		150,001—500,000	\$403 plus 0.13% of any amount in excess of \$150,000
		500,001—1,000,000	\$941 plus 0.1% of any amount in excess of \$500,000
		1,000,001 or more	\$1532 plus 0.071% of any amount in excess of \$1,000,000

^{*}If the contract for sale is for a Strata Title, add \$41.00 if acting for the Vendor, and \$64.00 if acting for the purchaser.

TEM 5—PREPARE DOCUMENTS AND COPIES FOR EXECUTION, PHOTOCOPYING, FACSIMILE AND ELECTRONIC TRANSMISSIONS

Ref Description of task Amount

Preparation of documents

501	Documents which could economically be a standard precedent	\$10.00 per sheet
502	Documents which could not economically be a standard precedent	\$40.00 per sheet

All copies for execution and cost of binding

	503	Each document for execution	\$3.00 per page
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Photocopying (other than item 503)

504	Each page	\$1.00 per page
504	Each page	φ1.00 per pag

Facsimile and Electronic Transmissions

Each page sent	\$3.00 per page
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ITEM 6—ATTENDANCES AND PERFORMANCE OF WORK WHERE ITEMS 1–5 DO NOT APPLY, AND TRAVEL

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$\mathbf{p}_{\mathbf{o}}\mathbf{f}$	D	Maximum Rate
Ref	Practitioner	(\$ per hour)

Attendances and performance work where items 1-5 do not apply, and travel, and including time otherwise necessarily spent where no other charges apply

601	Junior Clerk (less than 5 years)	\$75 per hour
602	Senior Clerk (5 years or more)	\$174 per hour
603	Articled Clerk	\$151 per hour
604	Restricted Year Practitioner	\$203 per hour
605	Practitioner (less than 5 years)	\$232 per hour
606	Practitioner (5 years or more)	\$325 per hour

Travel

Travel is to be calculated in the same manner as items 601 to 606, with a maximum of 8 hours in any one day

Made by the Legal Costs Committee on 15 April 2003.